

EMPLOYER SUPPORT PROGRAMS

Nov-17

Min./Agency	Program	Additional Information / Local Contact (where applicable)	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
RESEARCH, DEVELOPMENT AND COMMERCIALIZATION									
Canada Revenue Agency	Scientific Research and Experimental Development Program (SR&ED)	<p>The SR&ED Program is a federal tax incentive that encourages Canadian businesses of all sizes and in all sectors to conduct R&D in Canada in order to develop new materials, devices, products, or processes, or improve existing ones. Tax Incentive to achieve technological advancement to create new materials, devices, products or processes. Claimants can apply for SR&ED investment tax credits for expenditures such as wages, materials, some overhead, and SR&ED contracts. The program can provide a tax credit of up to 35% of qualified expenditures as defined by the CRA.</p> <p>www.cra-arc.gc.ca/sred</p> <p>Jody Whip (519) 973.7999 x6227/ jody.whip@cra-acr.gc.ca General Enquiry Line - 905-566-6010</p>	■	■					
Ministry of Revenue	Ontario Innovation Tax Credit	<p>Adds 8% to SR&ED Program. 8% refundable tax credit for SR&ED carried out in Ontario.</p> <p>http://www.rev.gov.on.ca/english/credit/oitc</p>		■					
Ministry of Revenue	Ontario Business /Research Institute Tax Credit (OBRITC)/ Ontario Research and Development Tax Credit (ORDTC)	<p>OBRITC provides 20% additionally for SR&ED that takes place in an eligible Ontario research institute, college or university.</p> <p>ORDTC= 3.5%</p> <p>http://www.rev.gov.on.ca/english/credit/obritc/</p>		■					

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NRC (National Research Council)	Industrial Research Assistance Program	<p>IRAP assists firms to develop, adopt and adapt technologies and incorporate them into competitive products and services to be commercialized in the global marketplace. through advisory services, funding, networking and linkages as well as Youth Employment Programs</p> <ul style="list-style-type: none"> • Industrial Technology Advisors address 1. technical and research needs of SMEs; 2. sustainable development issues at each stage of R & D process & innovation cycle. 3. Consulting services. Mentor support. • 80% funding for research and development (workforce), 50% (for consulting) • Links entrepreneurs, R & D institutions, technology brokers and technology transfer centres with info about local sources of financing, best practices, etc. National/international linkages. • IRAP clients can get a metal 3D prototype part printed at no cost • Free patent and information service for eligible IRAP clients • MMTC benchmarking service for manufacturers (\$100, value of \$1500) <p>http://irap-pari.nrc-cnrc.gc.ca http://www.nrc-cnrc.gc.ca/eng/irap/concierge/ 1-855-53-GUIDE Vlad Franjo / (519) 971-2015 / vladimir.franjo@nrc.gc.ca Robert Whent / (519) 971-2021 / Robert.Whent@nrc-cnrc.gc.ca</p>		■		■	■	■	

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NSERC	ENGAGE Grant	<p>The grant supports short term R&D projects to solve a problem specific to the company. The company and the researcher must not have worked together before. Project funding, up to a maximum of \$25,000, is paid to the researchers for the six month duration of the project. The partnering company must be involved in the project and provide in kind support. Any IP developed during the project belongs to the company.</p> <p>http://www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/Engage-Engagement_eng.asp</p> <p>Local Contact: Inga Silskovic inga@uwindsor.ca / (519) 253-3000 x3918</p> <p>Ontario Contact: Alejandra de Almeida 905-403-0161 / alejandra.dealmeida@nserc-crsng.gc.ca</p>				■			
NSERC	Experience Awards	<p>Research internships for undergraduate students. Projects must fall within natural sciences and engineering.</p> <p>Up to \$4500 for a 16 week work term. The company must contribute at least 25% of the NSERC award.</p> <p>http://www.nserc-crsng.gc.ca/Students-Etudiants/UG-PC/Experience-Experience_eng.asp</p>				■			
PWGSC	Build in Canada Innovation Program (BCIP)	<p>Build in Canada Innovation Program (BCIP)</p> <p>Apply online throughout the year</p> <p>www.buyandsell.gc.ca/innovation</p> <p>1-800-668-5378 / innovation@pwgsc-tpsgc.gc.ca</p>		■		■			

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MRI/OCE	Ontario Centres of Excellence	<p>The Ontario Centres of Excellence is the preeminent research-to-commercialization vehicle in Ontario for research/development for industry done in Ontario colleges/universities.</p> <ul style="list-style-type: none"> • The Voucher for Innovation and Productivity— a program designed to have businesses work in partnership with research institutions to advance research into strong innovation and commercialization outcomes. Academic applicant required, funding given to academic institution, requires co-funding by industrial partner. • Fellowships and Internships—programs to support work experiences and start-up company development • New programs for start-ups, youth talent and seasoned industry partners are continuously being added or released as single Calls for Proposals <p>For details visit: http://www.oce-ontario.org/programs Sara Alhasan / sara.alhasan@oce-ontario.org / (519) 563-8144</p>		■		■		■	
Fed Dev	Investing in Commercialization Partnerships	<ul style="list-style-type: none"> • Addresses innovation and commercialization, and encourages collaboration to improve Ontario's productivity performance so that the region can compete on an international platform. • Grant recipient is not-for-profit, research institutions and post-secondary institutions. Must be at least one private-sector business partner. Grant focus is on development innovative products, technologies and services leading to commercialization and or cluster development. • Requires industry/academic partnership • Not-for- Profit/Academic applicant required, funding given to NFP partner. • 50% matching required. <p>http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_01864.html Claude Hamel, Mgr / (519) 497-8201 / claud.hamel@canada.ca</p>		■		■			

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			Fed Dev	Investing in Business Innovation	<ul style="list-style-type: none"> Provides funding to bridge private sector investment in start-up businesses (under 50 employees). Needs Angel/ven cap term sheet for 2/3 project funding. Program supports 1/3 cost of project related to new innovation products/processes as a loan (up to \$1MM) Flexible repayment terms. NFP's can flow funds to start-ups – seed funding = up to \$30k (50%) and up to \$10k for training and mentoring/per new entrepreneur. (local delivery agent TBC) http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_00324.html Diane Cloutier / (519) 498-2054 / diane.cloutier@canada.ca		■		■
Innovation, Science and Economic Development Canada (ISED)	Strategic Innovation Fund	4 Streams - Stream 1 & 4 involve R & D Stream 1: Encourage R&D that will accelerate technology transfer and commercialization of innovative products, processes and services; Stream 4: Advance industrial research, development and technology demonstration through collaboration between academia, non-profit organizations and the private sector. https://www.canada.ca/en/innovation-science-economic-development/programs/strategic-innovation-fund.html 1-800-328-6189		■		■			
MEDG/MRI	WEtech Alliance	Wetech is part of the Ontario Network of Entrepreneurs (ONE). It helps entrepreneurs accelerate and/or commercialize their technology/innovation via: <ul style="list-style-type: none"> WINnovation Fund (youth under the age of 30) (\$5000), Mentorship, Market Intelligence, Entrepreneurial Training DeskUp-Subsidized desk and mentoring services for start-ups in innovation & technology at the Downtown Windsor Business Accelerator http://www.wetech-alliance.com Marco Fiori / mfiori@wetech-alliance.com	■	■		■	■		

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Independent Electricity System Operator (IESO)	Conservation Fund	<p>Grant fund to promote development and commercialization of technologies to improve electrical conservation.</p> <ul style="list-style-type: none"> Funds for all project categories are up to 75% (max \$500k) apart from Strategic Opportunities Stream which is 50% for a max of \$1M. <p>Guidelines found at: http://www.ieso.ca/en/get-involved/funding-programs/conservation-fund/cf-overview</p> <p>Tom Aagaard / (416) 969.6330 / Tom.Aagaard@ieso.ca cfundapplications@ieso.ca (416) 969-6330</p>		■		■			
Mitacs Inc.	Accelerate	<p>1:1 dollar matching for collaborative R&D projects between industry/not-for-profit organizations and universities.</p> <ul style="list-style-type: none"> Access to Masters, PhD and Postdoctoral Fellows Funding covers stipends and project-related costs. Non-competitive; Applications accepted at any time. <p>www.mitacs.ca</p> <p>Katie Facecchia / (519) 560-1582 / kfacecchia@mitacs.ca (519) 253-3000 x 5990</p>		■		■		■	
	Career Connect	<p>Hiring support for 6 month placement for natural resource sector = \$20-25k subsidized by Mitacs @50% Interns 30 or under, post-secondary graduate, legally entitled to work in Canada. www.mitacs.ca/en/career-connect</p>							

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	Globalink Partnership Award	<p>Funding for collaborative R&D projects between universities and international industry (for-profit companies in all countries, except the US). Projects span 16-24 weeks.</p> <p>www.mitacs.ca</p> <p>Katie Facecchia / (519) 560-1582 / kfacecchia@mitacs.ca (519) 253-3000 x 5990</p>		■		■		■	
Canadian Space Agency	Space Technology Development Program (STDP)	<p>STDP is responsible for (1) developing space technologies required to support future Canadian space missions; and (2) strengthening the Canadian space sector through industrial capacity building efforts. The development of space technologies required for future Canadian missions is contracted through a competitive process. For the contracting component of the program, STDP is responsible for providing financial and technical support to Canadian organizations (Industry, Academia, and Not-For-Profit) to perform R&D related to Mission Enabling and Generic Space Technologies.</p> <p>http://www.asc-csa.gc.ca/eng/programs/stdp/default.asp</p> <p>asc.info.csa@canada.ca</p> <p>1-405-926-4800</p>		■		■		■	

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OMAFRA	Growing Forward 2	<ul style="list-style-type: none"> • Growing Forward 2 (GF2) aims to grow profits, expand markets and manage risk in the agri-food industry to both start-up and established businesses. Program Guide for for Processors: http://www.omafra.gov.on.ca/english/about/growingforward/gf2-index.htm https://www.ontarioprograms.net/ Kevin Montgomery / (519) 674-1693 / kevin.montgomery@ontario.ca	■	■		■			■
AG Canada	AgrilInnovation Program	The AgrilInnovation Program makes two types of investments: those targeted at research and development activities that bring innovation to the sector; and those that help industry bring the results of research and development to market through adoption/commercialization. This is a five-year program ending on March 31, 2018. There are two streams of funding available: 1) Industry-led Research and Development Stream supports projects that result in an innovative practice, process or product. 2) Enabling Commercialization and Adoption Stream supports projects that prepare for the commercialization of an innovative technology, process or product through commercial demonstration, commercialization, or adoption. 1-877-246-4682 http://www.agr.gc.ca/eng/about-us/key-departmental-initiatives/canadian-agricultural-partnership/?id=1461767369849 aip-pai@agr.gc.ca		■		■			
AG Canada	Various	Agriculture and Agri-Food Canada sponsors a variety of programs to assist agri-business. For helping finding available programs and services go to: www.agpal.ca							■

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			MEDG/MRI	ONE Network	Single portal for Provincial business services in Ontario. For example, WeTech Alliance at (519) 997-2863, Windsor Essex Small Business Centre at (519) 253-6900 and Business Advisory Services – MEDG/MRI at (519) 252-1704. www.onebusiness.ca				
NRC/IRAP	Concierge Service	The place where Canadian enterprises can find information and guidance to access programs and resources in support of business innovation. http://concierge.portal.gc.ca Trish Barrow / Concierge-Guide-Expert@nrc-cnrc.gc.ca / 1-855-534-8433				■			
CBO (Canada Business Ontario) MEDG/MRI/Fed Dev	Online Database of Support Programs	As a part of the Canada Business Network (CBN), the CBO promotes entrepreneurship and innovation to small and medium enterprises. This serves as a one-stop source for information on government services for businesses - from start-up, financing, growth to regulatory compliance. www.cbo-eco.ca 1-888-576-4444	■			■	■		
Global Affairs Canada/NRC-IRAP	Canadian Trade Commissioner Service	The Canadian Trade Commissioner Service (TCS) offers Export & International Trade support services free of charge to client companies and organizations. ***If you are part of the Canadian business community, and contribute to Canada's economic growth, have a demonstrated capacity for internationalization and have good potential to add value to the Canadian economy, you can benefit from (TCS) services. http://www.tradecommissioner.gc.ca/ont Bill Norton / (343) 203-0008 / bill.norton@international.gc.ca			■				

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			BUSINESS MANAGEMENT AND EFFICIENCIES						
BDC (Business Development Canada)	Business Development Bank of Canada	Expert advice to run a better, more profitable business. Focus on business planning and coaching, human resources, sales and marketing, international growth, operating efficiency, certification and technology consulting. www.bdc.ca Celso Oliveira / (519) 257-6807 / celso.oliveira@bdc.ca	■	■	■				
MEDG/MRI	Business Advisory Services	Provides consulting services to SME's (10-500 employees) on business planning, retention, expansion, financial assistance, export, etc. www.ontario.ca/economy Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca	■	■	■	■	■	■	
City of Windsor	BizPaL	Helps companies generate a personalized list of business documents needed for local, provincial and federal governments. http://services.bizpal-perle.ca bizpal@ontario.ca BizPal Windsor: http://www.citywindsor.ca/business/Pages/BizPaL.aspx							■
	Property Zoning	Zoning designations can be found under E-Services menu. Select Public Tax Assessment and Property Information option and then enter the address of the property in question. Zoning Maps: http://www.citywindsor.ca/visitors/Maps/Pages/MAPS-For-Residents.aspx							■
	Business Licenses	A list of business types that require licenses to operate. http://www.citywindsor.ca/cityhall/licensingandregistration/Business-Licences/Pages/Business-Licences.aspx For detailed inquiries call (51) 255-6200. licences@citywindsor.ca							■

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IESO	Local Energy Distributors – Save on Energy Programs	<p>The Equipment Replacement Industry Incentive and other Save on Energy programs funds energy efficiency investments, focusing on improvements in the areas of lighting, motors, heating ventilation , air conditioning (HVAC) and the overall electricity/energy systems.</p> <p>https://saveonenergy.ca/ E.L.K. Energy Inc.:Tom Wynn (Green Saver) / 1-877-616-3106 / tom.wynn@greensaver.org Enwin: Jeff Scott / (519) 255-2888 x726# / jscott@enwin.com Essex Power: Marco Calibani / (519) 946-2000 x240 / mcalibani@essexenergy.ca Hydro One/Clear Result: Lawrence Musyj phone 519-791-7110/416-504-3400 x 516 http://yourpower.ca/</p>	■	■				■	
Natural Resources Canada	NRCan	<ul style="list-style-type: none"> • ISO 50001 pilot provides \$40,000 50% funding. • Process Integration provides \$40,000 50% funding. • Projects can be combined. <p>http://www.nrcan.gc.ca/energy/efficiency/industry/financial-assistance/5387</p>	■	■				■	
Sustainable Development Technology Canada (SDTC)	SD Tech Fund	<p>Grant funding to support late stage development and pre-commercial demonstration of clean technology solution that address issues of climate change, clean air, water and soil quality including producing and distributing energy, creating electricity or removing pullutants in certain industry sectors</p> <ul style="list-style-type: none"> • Requires industry/academic partnership <p>http://www.sdtc.ca/ Call for Statements of Interest 2 times per year- takes one year for approval info@sdtc.ca 1-613-234-6313 1-613-234-6313</p>		■					

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Crown Corporation	Canadian Commercial Corporation	Acts as Canada's international contracting and procurement agency. Assist to gain access to international government to government contracts (e.g. defence) http://www.ccc.ca (613) 996-0034			■				
Fed Dev Ontario	Community Futures Program	Community-based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Provides business services and access to capital in rural areas. Our area is supported by the Business Resource Centre of Essex County, a Community Futures Development Corporation. http://ec-businessresourcecentre.ca Linda Scott / (519) 776.4611 x12 / lscott@EC-businessresourcecentre.ca	■	■			■		■
CANARIE	Digital Accelerator for Innovation and Research	DAIR leverages Canada's investment in the CANARIE national backbone research and education network to accelerate product development and market competitiveness of small and medium-sized Canadian companies (<500 employees). DAIR provides Canadian tech entrepreneurs access to free cloud-based (virtual) compute and storage resources to develop, test or demonstrate pre-revenue, pre-production products. https://www.canarie.ca/cloud/ dair@canarie.ca		■		■			

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			Automotive Parts' Manufacturers Association	The Automotive Supplier Competitiveness Improvement Program (ASCIP)	<p>The ASCIP will support the improvement of auto parts supplier capabilities and competitiveness by increasing their ability to design and deliver products more efficiently.</p> <p>Small and medium-sized automotive suppliers, or large companies partnering with small or medium-sized automotive suppliers, can apply for to up to \$100,000 in project funding, which must be matched 1:1 by industry funds and contribute to the adoption of industry-leading processes and IT solutions that result in gains in efficiency measures. Projects can be up to two years in duration.</p> <p>For general inquiries about eligibility or initiating an application, contact: Warren Ali / (416) 620-4220 ext. 235 / wali@apma.ca Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca</p>		■		■
MEDG/MRI/WE EDC	Small Business Centre	<p>Part of the Ontario Network of Entrepreneurs (ONE). The WindsorEssex Small Business Centre provides help to small business owners and entrepreneurs to make the right decisions at business start-up and help to develop the skills and access to networks needed to grow and succeed. Services include: Complimentary Small Business Information, Advice and Consultation, Business Plan Support, Access to Professionals, Research Assistance, Business Development Workshops and Seminars, and Mentoring and Networking Opportunities. Youth Entrepreneur Programs: Summer Company, Starter Company, Futurpreneur Canada.</p> <p>http://www.windsorsexsmallbusiness.com</p> <p>Windsor: (519) 253.6900 / Essex: (519) 776-1116 / info@windsorsexsmallbusiness.com Sabrina DeMarco / sdmarco@windsorsexsmallbusiness.com</p>	■					■	

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			GROWTH, EXPORTING AND MARKET DIVERSIFICATION						
MEDG/MRI/Ontario Chamber of Commerce (OCC)/Fed Dev	Export Market Access	<ul style="list-style-type: none"> Provides up to 50% (max \$30,000) to assist companies to expand their export markets. Can apply for use in your current markets. Export Assessment (50% up to \$5000) & Hiring Export Manager (50% up to \$80,000 for companies that are 5 to 500 employees, 2 years in business and up to \$20 million dollars in revenue) www.exportaccess.ca Nancy Creighton / (519) 252-1704 / Nancy.creighton@ontario.ca	■	■	■				
Trade Commissioner Service (TCS) of Global Affairs Canada	CanExport	Non-repayable contributions from the CanExport program will range from \$10,000 to \$99,999 per project. The maximum annual CanExport contribution per applicant is set at \$99,999 per government fiscal year. Up to 50% funding. Minimum project size = \$20k (\$10k support). Must be new market to company (no activity in last 2 years). Company must have 250 employees or less, with revenues between \$200k and \$50 million. http://www.international.gc.ca/CanExport Bill Norton / (343) 203-0008 / bill.norton@international.gc.ca	■	■	■				

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			WORKFORCE DEVELOPMENT						
Ministry of Advanced Education & Skills Development (MAESD)	Workforce WindsorEssex	Multi-sectoral board focusing on strategic planning and facilitating collaboration supporting workforce development in Windsor Essex. www.workforcewindsorsex.com Michelle Suchiu / (226) 674-3220 x851 / msuchiu@workforcewindsorsex.com						■	
Min. of Revenue	Co-operative Education Tax Credit	• Refundable tax credit for businesses that employ post-secondary students enrolled in a qualifying program. • Maximum credit is \$3,000 per placement. http://www.rev.gov.on.ca/en/credit/cetc/		■				■	
Ministry of Advanced Education & Skills Development (MAESD)	Literacy and Basic Skills	Companies can refer their employees to the following organization for literacy and basic skills training: Tri-County Literacy Network at 1-877-333-4833. http://www.tcu.gov.on.ca/eng/eopg/programs/lbs.html www.tcln.on.ca Andrea Dickinson (Tri-County Literacy Network) / (519) 355-1771						■	
Service Canada	Career Focus Program	Provides funding for employers to offer post-secondary graduates opportunities to obtain career-related work experience www.servicecanada.gc.ca/eng/epb/yi/yep/newprog/career.shtml 1-866-945-7342 Vivian Whaley / 1-866-945-7342 / (519) 398-0203 / viv.whaley@servicecanada.gc.ca		■				■	

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			Service Canada	Employment Insurance Worksharing Program	Work-Sharing is an adjustment program designed to help employers and workers avoid temporary layoffs when there is a reduction in the normal level of business activity. Work-Sharing Agreements must be agreed upon by both employee and employer representatives, and approved by Service Canada. https://www.canada.ca/en/employment-social-development/services/work-sharing.html Vivian Whaley / 1-866-891-5319 / (519) 398-0203 / viv.whaley@servicecanada.gc.ca		■		
Service Canada	Canada Summer Jobs (CSJ)	Helps small business (less than 50 employees) to create jobs for students during the summer months. Application period is in January. Apply online. https://www.canada.ca/en/employment-social-development/services/funding/youth-summer-job/before-apply.html 1 800 935-5555		■					
Ministry of Advanced Education & Skills Development (MAESD)	Youth Job Connection	The Youth Job Connection program - year-round component provides intensive employment supports for youth aged 15 to 29 who are not in employment, education or training and who experience multiple barriers to employment. http://www.tcu.gov.on.ca/eng/eopg/programs/yjc.html Local Employment Ontario Service Providers: See Employment Ontario - Employment Services Network						■	
Ministry of Advanced Education & Skills Development (MAESD)	Youth Job Connection - Summer	Youth Job Connection: Summer – summer component provides summer, part-time and after-school job opportunities to high school students, aged 15 to 18, who are facing challenging life circumstances and may need support transitioning between school and work. Local Employment Ontario Service Providers: see Employment Ontario - Employment Services Network						■	

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Ministry of Advanced Education & Skills Development (MAESD)	Youth Job Link	<p>If you're between 15 and 29 years old, you can get information and help connecting with employers for job opportunities that match your skills and interests. You can also learn more about career exploration, career management, job search and workplace readiness.</p> <p>Local Employment Ontario Service Providers: see Employment Ontario - Employment Services Network</p>						■	
Service Canada	Labour Market Information Website	<p>Website compiling labour market information that will assist in recruiting, relocation, employee skill development, and employee compensation:</p> <p>https://employer.jobbank.gc.ca/employer/employers</p>						■	
Service Canada	Skills Link Program	<p>Provides funding for organizations to help youth (ages 15-30) facing barriers to employment develop the skills, knowledge, and work experience they need to participate and succeed in the job market. In turn, employers (for profit and non-profit) may receive financial assistance to cover the costs associated with providing employment services and individualized, integrated support to youth.</p> <p>http://www.servicecanada.gc.ca/eng/epb/yi/yep/newprog/skillslink.shtml</p> <p>1-866-945-7342</p> <p>Vivian Whaley / 1-866-891-5319 / (519) 398-0203 / viv.whaley@servicecanada.gc.ca</p>		■				■	
Service Canada	Opportunities Fund	<p>Provides financial help for employment services to people with disabilities. Services may be provided directly to individuals or through organizations. Individuals may receive support toward expenses, such as tuition, commuting and care for their dependants. Funds may also be provided to cover costs of special arrangements or devices to accommodate a person with a disability.</p> <p>https://www.canada.ca/en/employment-social-development/services/funding/disability-opportunity.html</p> <p>1-866-945-7342</p> <p>Vivian Whaley / 1-866-891-5319 / (519) 398-0203 / viv.whaley@servicecanada.gc.ca</p>		■					

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MEDG/MRIS	Discover Ability Network (OCC)	Discover Ability Network supports hiring of people with disabilities louiedipalma@occ.ca							
Ministry of Advanced Education & Skills Development (MAESD)	Employment Ontario - Employment Services Network	<p>Information about training programs, wage incentives and other recruitment support is provided at the Employment Ontario Network website. These organizations facilitate apprenticeships by providing signing and completion incentives.</p> <p>http://www.tcu.gov.on.ca/eng/employmentontario/</p> <p>Local Employment Ontario Service Providers: City of Windsor – Employment & Training Services (519) 977-6444, St. Clair College Employment Centre (519) 736-2827 (Amherstburg) (519) 253-4461 (Windsor)/ Unemployed Help Centre (519) 944-4900 (Windsor & Belle River) / New Canadian Centre of Excellence (519) 258-4076 (Windsor) (519) 326-6224 (Leamington) / New Beginnings (519) 254-2363 (Windsor)</p>		■				■	
Ministry of Advanced Education & Skills Development (MAESD)	Canada Ontario Jobs Grant	<p>The Canada-Ontario Job Grant will fund, on average, two thirds of a worker's eligible training costs, to a maximum of \$10,000. Employers contribute the remaining costs, and employ the worker they train. The program helps businesses connect with the workers to train. Apply now at www.ontario.ca/employeetraining/</p> <p>1-800-387-5656</p> <p>Program guidelines: www.eopg.ca</p> <p>Local Employment Ontario Service Providers: see Employment Ontario - Employment Services Network</p>							

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FedDev/Yves Landry Foundation	Achieving Innovation and Manufacturing Excellence (AIME) Global	Training support offered by the Yves Landry Foundation to upgrade the skills of people working for small and medium-sized manufacturing companies (10-1,000 employees), and help manufacturers find creative and innovative solutions to improve their productivity and diversify their products. The AIME Global program contributes up to 50 % of eligible project costs to a maximum of \$50,000 per business. (25% for previous recipients). Details can be found at: http://www.yveslandryfoundation.com/programs/aime-initiative/aime-global/aime-global-english/		■				■	
Ministry of Community Social Services (MCSS)	Ontario Works Employer Incentives	Employer partnership linked with WEEDC. Pre-employment and on the job training, employment-related expenses, and job matching with employer. http://www.citywindsor.ca/residents/socialservices/-/Ontario-Works/Looking-For-Work/Pages/Letter-For-Employers.aspx/ John Marrocco / (519) 255-5200 x5361 / jmarrocco@city.windsor.on.ca or Shawn Sharpe (519) 977-6444 ext. 5527		■				■	
Ministry of Advanced Education & Skills Development (MAESD)	Apprenticeship Training Tax Credit	This refundable tax credit is for employers who hire and train apprentices in specific trades – and is based on the amount paid to apprentices in salary or wages. Up to \$5k per year/3 years.	■	■				■	
Ministry of Advanced Education & Skills Development (MAESD)	Apprenticeship Completion Employer Bonus	\$1,000 taxable cash grant when your apprentice has •completed all required classroom and on-the-job training •received final certification •either a Certificate of Apprenticeship or a Certificate of Qualification, depending on the trade https://www.ontario.ca/page/hire-apprentice#section-6 Linda Gabriele / (519) 973-1411		■				■	

Min./Agency	Program	Additional Information / Local Contact (where applicable)	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
Ministry of Advanced Education & Skills Development (MAESD)	Ontario Youth Apprenticeship (OYAP)	School-to-work transition program available to students in Grades 11 and 12. Students earn cooperative education credits through work placements in skilled trades. Screening and hiring at no cost to employer. https://www.ontario.ca/page/prepare-apprenticeship Linda Gabriele / (519) 973-1411						■	
Ministry of Advanced Education & Skills Development (MAESD)	Loans for Tools Program	Provides apprentice with financial assistance to purchase tools. https://www.ontario.ca/page/start-apprenticeship Linda Gabriele / (519) 973-1411		■				■	
Federal (CRA)	Apprenticeship Job Creation Tax Credit	The Apprenticeship Job Creation Tax Credit (AJCTC) is a non-refundable tax credit equal to 10% of the eligible salaries and wages payable to eligible apprentices in respect of employment after May 1,2006. The maximum credit and <u>employer</u> can claim is \$2,000 per year for each eligible apprentice. https://www.canada.ca/en/revenue-agency/services/tax/individuals Linda Gabriele / (519) 973-1411		■				■	

Min./Agency	Program	Additional Information / Local Contact (where applicable)	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
CAPITALIZATION AND FINANCING									
Fed Dev	Southern Ontario Fund for Innovation (SOFII)	Loans of \$150,000 to \$500,000 are available to support such growth activities as: <ul style="list-style-type: none"> Late stage commercialization; New product or service development; New applications or market or Development or implementation of new processes or technologies. http://www.sofii.ca David Penton / (519) 752-0381 / david@wocfdca.com Linda Scott / (519) 776-4611 / lscott@EC-businessresourcecentre.ca	■	■					
BDC (Business Development Canada)	Business Development Bank of Canada	BDC offers financing solutions for entrepreneurs, whether you're looking to expand production, purchase new equipment or access financing for a special project. <ul style="list-style-type: none"> Loans available to help with working capital, buying a business, investing in real estate, purchasing equipment, start-up financing, technology financing, transferring a business or business expansion. BDC also offers entrepreneurs help with venture capital as well as growth and transitional capital. https://www.bdc.ca Celso Oliveira / (519) 257-6807 / celso.oliveira@bdc.ca	■	■	■				
Fed Dev Ontario	Community Futures Development Corp.	Community based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Provides loans to businesses in rural communities up to \$250,000 for equipment, inventory, working capital, etc. Our area is supported by the Business Resource Centre of Essex County, a Community Futures Development Corporation. http://ec-businessresourcecentre.ca Linda Scott / (519) 776-4611 x12 / lscott@EC-businessresourcecentre.ca	■	■			■		■

Min./Agency	Program	Additional Information / Local Contact (where applicable)	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
Federal – Canadian Crown Corporation	Export Development Canada	EDC works with Canadian companies and their banks to help reduce the financial risks associated with selling goods or services outside of Canada. They provide insurance and financial services, bonding products and small business solutions to Canadian exporters and their U.S. or international customers. EDC also provides online credit risk management tools. Services include export financing to customers, receivable insurance and due diligence. Export Express and Export Express Credit assists with marketing. http://www.edc.ca Dave Offenbacher / (519) 974-7674 / doffenbacher@edc.ca	■	■	■				■
Innovation, Science and Economic Development Canada (ISED)	Canada Small Business Financing Program	Loan available from any chartered bank for companies with less than \$10 Million in revenues for capital acquisition. Up to \$350K for equipment or \$1 million for real estate at prime + 3% www.ic.gc.ca/csbfp	■	■					
Futurpreneur Canada	Futurpreneur	Futurpreneur Canada supports young entrepreneurs under 40 years old with financing, mentoring and business support for every business stage. • Supports young entrepreneurs with up to \$45,000 in financing, an expert business mentor for up to two years, and resources to help you plan, manage and grow your business. Shannon Dyck / (519) 776-1116 / sdyck@windsorsexsmallbusiness.com		■					
MEDG/MRI	Summer Company	Provides full-time students ages 15-29 an opportunity to start and run a summer business. Awards of up to \$3,000. Myrtle Donnipad / (519) 253-6900 x2234 / mdonnipad@windsorsexsmallbusiness.com		■					

Min./Agency	Program	Additional Information / Local Contact (where applicable)	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
MEDG/MRI	Starter Company PLUS	<p>Provides young people, ages 18-29, with the resources and knowledge they need to start and grow their business. Candidates may be eligible to receive up to \$5,000 to put towards their business, and must match funds worth 25% of the grant</p> <p>http://www.windsorsexsmallbusiness.com/startercompany</p> <p>WindsorEssex Small Business Centre Myrtle Donnipad / (519) 253-6900 x2234 / mdonnipad@windsorsexsmallbusiness.com</p>							
ISED	Strategic Innovation Fund	<p>The Strategic Innovation fund allocates repayable and non repayable contributions to firms of all sizes across all of Canada's industrial and technology sectors. It consolidates the Strategic Aerospace and Defence Initiative, Technology Demonstration Program, the Automotive Innovation Fund and the Automotive Supplier Innovation Program.</p> <p>https://www.canada.ca/en/innovation-science-economic-development/programs/strategic-innovation-fund.html 4 Streams covering R&D (Stream 1&4) Expansion and Investment (Streams 2&3) Liana Daltoe / (519) 562-8492 / liana.daltoe@canada.ca</p>							
FedDev	Investing in Business Growth and Productivity	<p>Assists existing southern Ontario businesses to adopt new technologies that have the potential to improve productivity and expand their operations.</p> <p>For SME's – Small and Medium-sized Enterprises – Canadian/Southern Ontario, minimum 15 employees for new technologies, processes and related skills, business/market development and expansion, facilities improvement and expansion – 25% repayable contribution. 0% interest, flexible repayment terms.</p> <p>http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_01867.html</p> <p>Brent Court / (647) 262-6201 / Brent.Court@Canada.ca</p>	■	■		■			

Min./Agency	Program		Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
Additional Information / Local Contact (where applicable)									
MEDG/MRI	South Western Ontario Development Fund	<p>Up to 15% grant for job creation and investment, business stream investment min. \$500K/ 10 jobs created. Also small community pilot and regional stream.</p> <p>www.ontario.ca/southwesternfund</p> <p>Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca</p>	■	■					
FedDev	CME Smart Green	<p>Program will support manufacturers across Ontario with matching grants (50:50) up to \$500k/\$1.5 M (1 facility/multiple facilities) for capital investment projects that reduce emissions, implement energy efficiency technologies and best practices through process and/or product improvement. Also assessment funds available. (up to 100% for \$2.5k walkthrough report. \$15k detailed assessment or \$30k assessment for gas metering related report)</p> <p>https://cmeweb.crm.eperformanceinc.com/smartgreen/</p> <p>Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca</p>	■	■					
MEDG/MRI/OMA FRA	Jobs and Prosperity Fund	<p>3 streams: New Economy Stream, Food and Beverage Growth Fund and Strategic Partnerships Stream, minimum project size is \$5 M for F&BGF, 10 M for NES and SPS.</p> <p>http://www.ontario.ca/business-and-economy/jobs-and-prosperity-fund</p> <p>Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca</p>	■	■					
Windsor Essex Capital Angel Network	WECAN Investors	<p>WECAN helps businesses connect with accredited investors and other Angel groups. Investors provide investment funding to start-up and early stage businesses. Funds are invested on a long-term basis in exchange for repayable or convertible debt or equity in the company.</p> <p>WECAN is recognized as an "accredited investor" as defined by the Ontario Securities Commission's Rule 45-802. WECAN is a Member of Network Angel Organizations Ontario, Network Angel Capital Organization (Canada), Angel Capital Association (USA) and Michigan Venture Capital Association</p> <p>Colin McKillop / (519) 259-9836 / cmckillop@weangelnetwork.com</p>							

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Additional Information / Local Contact (where applicable)									
City of Windsor	CIP	<p>The Economic Revitalization Community Improvement Plan provides financial incentives to encourage new investment in targeted economic sectors for the purposes of diversifying the local economy and creating/retaining jobs</p> <ul style="list-style-type: none"> • Business Development Grant Program • Business Retention and Expansion Grant Program • Small Business Investment Grant Program • Brownfield Redevelopment CIP <p>Grant equivalent up to 100 percent of the municipal property tax increase created by the project for up to 10 years after project completion. Greg Atkinson / (519) 255-6543 ext. 6582 http://www.citywindsor.ca/residents/planning/Plans-and-Community-Information/Know-Your-Community/Community-Improvement/Pages/Economic-Revitalization-Community-Improvement-Plan.aspx</p>	■	■					
City of Windsor	Municipal Property Tax Rebates and Relief	<p>Vacancy rebates are available for eligible Commercial and Industrial buildings that are either wholly or partially vacant for a period of 90 consecutive days. Visit the City of Windsor website for more details and application form: http://www.citywindsor.ca/cityhall/Taxes--and-Assessment-/Pages/Tax-Rebates-and-Relief.aspx</p>	■	■					
Town of Essex	Essex CIP	<p>Essex Centre CIP: Development Permit Grant, Development Charges grant, Tax Increment Grant, Parks Levy Grant. Revitalization Grants include: Façade Improvement, Outdoor Café, Conversion and Rehabilitation Grant and Professional Design Services Grant. Contact: Nelson Silveira, 519-776-7336</p>							

Min./Agency	Program	Additional Information / Local Contact (where applicable)	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
LOCAL CONTACT LISTING									
Regional	Bruno Ierullo	City of Windsor Employment & Social Services (519) 255.5200 ext. 5257							bierullo@city.windsor.on.ca
Regional	Diane Quinn	City of Windsor Employment & Social Services (519) 255.5200 ext. 5403							dquinn@citywindsor.ca
Regional	Shawn Sharpe	City of Windsor Employment & Social Services (519) 255.5200 ext. 5527							ssharpe@citywindsor.ca
Regional	John Marrocco	City of Windsor Employment & Social Services (519) 255.5200 ext. 5361							jmarrocco@city.windsor.on.ca
Regional	Linda Scott	Business Resource Centre of Essex County (519) 776.4611 ext. 12							lscott@EC-businessresourcecentre.ca
Regional	Marco Fiori	WEtech Alliance (519) 997.2857							mfiori@wetech-alliance.com
Regional	Nelson Silveira	Town of Essex Economic Development (519) 776.7336 ext. 1135							nsilveira@essex.ca
Regional	Michelle Suchiu	Workforce WindsorEssex (226) 674.3220 ext. 851							msuchiu@workforcewindsor.essex.com
Provincial	Jennie Thornton	Ministry of Advanced Education and Skills Development (519) 972.6892							jennie.thornton@ontario.ca
Provincial	Alicia Summerfield	Ministry of Advanced Education and Skills Development (519) 972.8693							Alicia.summerfield@ontario.ca
Provincial	Linda Gabriele	Ministry of Advanced Education and Skills Development (519) 973.1411							Linda.gabriele2@ontario.ca
Provincial	Sara Alhasan	Ontario Centres of Excellence (519) 253.3000 ext. 4183							sara.alhasan@oce-ontario.org
Provincial	Raed Kadri	Ontario Centres of Excellence (519) 253.3000 ext. 4183							raed.kadri2@oce-ontario.org
Provincial	Nancy Creighton	Ministry of Economic Development & Growth/Research & Innovation (519) 252.1704							Nancy.creighton@ontario.ca
Federal	Liana Daltoe	Innovation, Science and Economic Development Canada (519) 562.8492							Liana.daltoe@canada.ca
Federal	Vladimir Franjo	National Research Council (519) 971-2015							vladimir.franjo@nrc.gc.ca
Federal	Rob Whent	National Research Council (519) 972-2021							robert.whent@nrc-cnrc.gc.ca
Federal	Millan Yeung	National Research Council (519) 430-7045							millan.yeung@nrc-cnrc.gc.ca
Federal	Bill Norton	Global Affairs - Trade Commissioner Service (TCS) (343) 203-0008							bill.norton@international.gc.ca
Federal	Sebastien Roy	Canadian Consulate Detroit							Sebastien.d.roy@international.gc.ca
Federal	Stephen Colley	Federal Economic Development Agency for Southern Ontario (519) 571-6653							stephen.colley@feddevontario.gc.ca
Federal	Vivian Whaley	Service Canada (519) 398-0203							viv.whaley@servicecanada.gc.ca
Federal	Katie Facecchia	Mitacs Inc. (519) 560-1582							kfacecchia@mitacs.ca