

EMPLOYER SUPPORT PROGRAMS

May 1, 2016

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
		Additional Information / Local Contact (where applicable)							
Research and Development									
Canada Revenue Agency	Scientific Research and Experimental Development Program (SR&ED)	Tax Incentive to achieve technological advancement to create new materials, devices, products or processes. 15-35% of eligible expenditures www.cra-arc.gc.ca/sred Jody Whip / (519) 973.7999 x6227 / jody.whip@cra-arc.gc.ca	■	■					
Ministry of Revenue	Ontario Innovation Tax Credit	Adds 8% to SR&ED Program. 8% refundable tax credit for SR&ED carried out in Ontario. http://www.rev.gov.on.ca/english/credit/oitc		■					
Ministry of Revenue	Ontario Business /Research Institute Tax Credit (OBRITC)/ Ontario Research and Development Tax Credit (ORDTC)	OBRITC provides 20% additionally for SR&ED that takes place in an eligible Ontario research institute, college or university. ORDTC= 3.5% http://www.rev.gov.on.ca/english/credit/obritc/		■					

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NRC (National Research Council)	Industrial Research Assistance Program	<p>Additional Information / Local Contact (where applicable)</p> <ul style="list-style-type: none"> Industrial Technology Advisors address 1. technical and research needs of SMEs; 2. sustainable development issues at each stage of R & D process & innovation cycle. 3. Consulting services. Mentor support. 80% funding for research and development (workforce), 50% (for consulting) Links entrepreneurs, R & D institutions, technology brokers and technology transfer centres with info about local sources of financing, best practices, etc. National/international linkages. IRAP clients can get a metal 3D prototype part printed at no cost Free patent and information service for eligible IRAP clients MMTC benchmarking service for manufacturers (\$100, value of \$1500) <p>http://irap-pari.nrc-cnrc.gc.ca http://www.nrc-cnrc.gc.ca/eng/irap/concierge/ 1-855-53-GUIDE Vlad Franjo / (519) 971-2015 / vladimir.franjo@nrc.gc.ca Robert Whent / (519) 971-2021 / Robert.Whent@nrc-cnrc.gc.ca</p>		■		■	■	■	
NSERC	ENGAGE Grant	<p>Lead applicant is University Researcher for collaborative research for industry. Industry partner has problem looking for solution. Support = \$25k- to be done in 6 months or less. IP goes to the company. Requires industry/academic partnership Academic applicant required, funding given to academic institution (St. Clair College or University of Windsor)</p> <p>http://www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/Engage-Engagement_eng.asp Local Contact: Inga Silskovic inga@uwindsor.ca / (519) 253-3000 x3918 Ontario Contact: Alejandra de Almeida 905-403-0161 / alejandra.dealmeida@nserc-crsng.gc.ca</p>				■			

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PWGSC	Build in Canada Innovation Program (BCIP)	<p>Government of Canada purchases and tests innovative products and services before taking to the marketplace (up to \$500,000/up to \$1 000 000 if Military). Environment, Safety and Security, Health and Enabling Technologies.</p> <p>Apply online throughout the year</p> <p>www.buyandsell.gc.ca/innovation</p> <p>1-800-668-5378 / innovation@pwgsc-tpsgc.gc.ca</p>		■		■			
MRI/OCE	Ontario Centres of Excellence	<p>The Ontario Centres of Excellence is the preeminent research-to-commercialization vehicle in Ontario for research/development for industry done in Ontario colleges/universities.</p> <ul style="list-style-type: none"> • The Voucher for Innovation and Productivity— a program designed to have businesses work in partnership with research institutions to advance research into strong innovation and commercialization outcomes. Academic applicant required, funding given to academic institution, requires co-funding by industrial partner. • Voucher for Commercialization—a program to help fund the launch of academic IP- based start-ups, requires co-funding from the start-up • Fellowships and Internships—programs to support work experiences and start-up company development • New programs for start-ups, youth talent and seasoned industry partners are continuously being added or released as single Calls for Proposals • \$5,000 from the company can leverage up to \$75,000 for research with an educational institution from OCE and other partners; may include \$20,000 support to company through IRAP. <p>See <u>http://www.oce-ontario.org/programs</u> for more details</p> <p>Raed Kadri / raed.kadri2@oce-ontario.org / (226) 280.1741 or Kelly Jackson / Kelly.jackson@oce-ontario.org / (519) 253-3000</p>		■		■		■	

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Fed Dev	Investing in Commercialization Partnerships	<p>Additional Information / Local Contact (where applicable)</p> <ul style="list-style-type: none"> • Addresses innovation and commercialization, and encourages collaboration to improve Ontario's productivity performance so that the region can compete on an international platform. • Grant recipient is not-for-profit, research institutions and post-secondary institutions. Must be at least one private-sector business partner. Grant focus is on development innovative products, technologies and services leading to commercialization and or cluster development. • Requires industry/academic partnership • Not-for- Profit/Academic applicant required, funding given to NFP partner. • 50% matching required. <p>http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_01864.html Claude Hamel, Mgr / (519) 497-8201 / claud.hamel@canada.ca</p>		■		■			
Fed Dev	Investing in Business Innovation	<ul style="list-style-type: none"> • Provides funding to bridge private sector investment in start-up businesses (under 50 employees). Needs Angel/ven cap term sheet for 2/3 project funding. • Program supports 1/3 cost of project related to new innovation products/processes as a loan (up to \$1MM) Flexible repayment terms. • NFP's can flow funds to start-ups – seed funding = up to \$30k (50%) and up to \$10k for training and mentoring/per new entrepreneur. (local delivery agent TBC) <p>http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_00324.html Diane Cloutier / (519) 498-2054 / diane.cloutier@canada.ca</p>		■		■			

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MEDEI/MRI	WEtech Alliance	<ul style="list-style-type: none"> Part of the Ontario Network of Entrepreneurs (ONE) Helping entrepreneurs accelerate and/or commercialize their technology/innovation, few of the programs available : <ul style="list-style-type: none"> WINnovation Fund (youth under the age of 30) (\$5000), Mentorship, Market Intelligence, Entrepreneurial Training DeskUp-Subsidized desk and mentoring services for start-ups in innovation & technology at the Downtown Windsor Business Accelerator http://www.wetech-alliance.com Marco Fiori, mfiori@wetech-alliance.com 	■	■		■	■		
Ontario Power Authority	Conservation Fund	<ul style="list-style-type: none"> Grant fund to promote development and commercialization of technologies to improve electrical conservation. Funds for all project categories are up to 75% (max \$500k) apart from Strategic Opportunities Stream which is 50% for a max of \$1M. Guidelines found at: http://www.powerauthority.on.ca/cfund Jenni Myllynen / (416) 324.5481 / jenni.myllynen@powerauthority.on.ca cfundapplications@ieso.ca (613) 729-3069 x224		■		■			

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Mitacs Inc.	Accelerate	<p>Additional Information / Local Contact (where applicable)</p> <ul style="list-style-type: none"> • 1:1 dollar matching for collaborative R&D projects between industry/not-for-profit organizations and universities. • Access to HQP (Masters, PhD and Postdoctoral Fellows) • Funding covers stipends and project-related costs. • Non-competitive; Applications accepted at any time. <p>www.mitacs.ca Katie Facecchia / (519) 560-1582 / kfacecchia@mitacs.ca</p>		■		■		■	
	Globalink Partnership Award	<p>Funding for collaborative R&D projects between universities and international industry (for-profit companies in all countries, except the US). Projects span 16-24 weeks.</p> <p>www.mitacs.ca Katie Facecchia / (519) 560-1582 / kfacecchia@mitacs.ca</p>		■		■		■	
Federal – Industrial Technologies Office (ITO)	Strategic Aerospace and Defence Initiative (SADI)	<ul style="list-style-type: none"> • Provides repayable contributions to support research and development (R&D) projects in the aerospace, space, defence and security (A&D) sectors • Up to 40% of project's total eligible costs. <p>http://ito.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html/ info@ito.ic.gc.ca Kevin Montgomery / (519) 676-3325 / kevin.montgomery@ontario.ca</p>		■		■			

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OMAFRA	Growing Forward 2	<ul style="list-style-type: none"> Growing Forward 2 (GF2) aims to grow profits, expand markets and manage risk in the agri-food industry to both start-up and established businesses. Program Guide for for Processors: http://www.omafra.gov.on.ca/english/about/growingforward/gf2-index.htm https://www.ontarioprograms.net/ Kevin Montgomery / (519) 674-1693 / kevin.montgomery@ontario.ca	■	■		■			■
AG Canada	Various	Agriculture and Agri-Food Canada sponsors a variety of programs to assist agri-business. For details visit: http://www.agr.gc.ca/index_e.php							■
MEDEI/MRI	ONE Network	Single portal for Provincial business services in Ontario. For example, WeTech Alliance at (519) 997-2863, Windsor Essex Small Business Centre at (519) 253-6900 and Business Advisory Services – MEDTE/MRI at (519) 252-1704. www.onebusiness.ca							■
NRC/IRAP	Concierge Service	The place where Canadian enterprises can find information and guidance to access programs and resources in support of business innovation. http://concierge.portal.gc.ca Trish Barrow / Concierge-Guide-Expert@nrc-cnrc.gc.ca / 1-855-534-8433				■			
CBO (Canada Business Ontario) MEDEI/Fed Dev	Online Database of Support Programs	As a part of the Canada Business Network (CBN), the CBO promotes entrepreneurship and innovation to small and medium enterprises. This serves as a one-stop source for information on government services for businesses - from start-up, financing, growth to regulatory compliance. www.cbo-eco.ca 1-888-576-4444	■			■	■		

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Global Affairs Canada/NRC-IRAP	Canadian Trade Commissioner Service	The Canadian Trade Commissioner Service (TCS) offers Export & International Trade support services free of charge to client companies and organizations. ***If you are part of the Canadian business community, and contribute to Canada's economic growth, have a demonstrated capacity for internationalization and have good potential to add value to the Canadian economy, you can benefit from (TCS) services. http://www.tradecommissioner.gc.ca/ont Edward Wang / (519) 645-5029 / Edward.wang@international.gc.ca			■				
Business Management and Efficiencies									
BDC (Business Development Canada)	Business Development Bank of Canada	Financial and consulting services with particular focus on emerging and exporting sectors of the economy as well as business management training and business planning. P.O. Financing initiative (for Auto Sector), XPansion Loan Program (LOC for export marketing) www.bdc.ca Scott Defoe / (519) 257-6804 / scott.defoe@bdc.ca	■	■	■				
MEDEI/MRI	Business Advisory Services	Provides consulting services to SME's (10-500 employees) on business planning, retention, expansion, financial assistance, export, etc. www.ontario.ca/economy Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca	■	■	■	■	■	■	
City of Windsor	BizPaL	Helps companies generate a personalized list of business documents needed for local, provincial and federal governments. http://services.bizpal-perle.ca bizpal@ontario.ca BizPal Windsor: http://www.citywindsor.ca/business/Pages/BizPaL.aspx							■
IESO	Local Energy Distributors – Save on Energy Programs	The Equipment Replacement Industry Incentive and other Save on Energy programs funds energy efficiency investments, focusing on improvements in the areas of lighting, motors, heating ventilation , air conditioning (HVAC) and the overall electricity/energy systems. https://saveonenergy.ca/ E.L.K. Energy Inc.:Tom Wynn (Green Saver) / 1-877-616-3106 / tom.wynn@greensaver.org Enwin: Jeff Scott / (519) 255-2888 x726# / jscott@enwin.com Essex Power: Marco Calibani / (519) 946-2000 x240 / mcalibani@essexenergy.ca	■	■					■

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		Hydro One: Greg Gawne (Clear Result) / 226 881 0984 / gregory.gawne@clearesult.com							
Natural Resources Canada	NRCan	<ul style="list-style-type: none"> • ISO 50001 pilot provides \$40,000 50% funding. • Process Integration provides \$40,000 50% funding. • Projects can be combined. http://www.nrcan.gc.ca/energy/efficiency/industry/financial-assistance/5387	■	■					■
Sustainable Development Technology Canada (SDTC)	SD Tech Fund	<ul style="list-style-type: none"> • Grant funding to support late stage development and pre-commercial demonstration of clean technology solution to issues of climate change, clear air, water, soil. • Requires industry/academic partnership http://www.sdtec.ca/ Call for Statements of Interest 2 times per year- takes one year for approval info@sdtec.ca Christopher Johnstone / christopher.johnstone@canada.ca		■					
Sustainable Development Technology Canada (SDTC)	NextGen Biofuels Fund	<ul style="list-style-type: none"> • \$500 million fund to support the establishment of first-of-kind large demonstration-scale facilities for the production of next generation renewable fuels; repayable support covers up to 40% or \$200 million of eligible project costs • Requires industry/academic partnership https://www.sdtec.ca/en/funding/funds/nextgen Call for Statements of Interest 2 times per year- takes one year for approval nextgenapplications@sdtec.ca Christopher Johnstone / christopher.johnstone@canada.ca							■
Crown Corporation	Canadian Commercial Corporation	Acts as Canada's international contracting and procurement agency. Assist to gain access to international government to government contracts (e.g. defence) http://www.ccc.ca (613) 996-0034			■				
Fed Dev Ontario	Community Futures Program	Community-based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Provides business services and access to capital particularly in rural areas. Our area is supported by the Essex Community Futures Development Corporation. http://ec-businessresourcecentre.ca	■	■			■		■

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		Additional Information / Local Contact (where applicable) Linda Scott / (519) 776.4611 x12 / lscott@EC-businessresourcecentre.ca							

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MEDEI/WEED C	Small Business Centre	<p>Part of the Ontario Network of Entrepreneurs (ONE). The WindsorEssex Small Business Centre provides help to small business owners and entrepreneurs to make the right decisions at business start-up and help to develop the skills and access to networks needed to grow and succeed. Services include: Complimentary Small Business Information, Advice and Consultation, Business Plan Support, Access to Professionals, Research Assistance, Business Development Workshops and Seminars, and Mentoring and Networking Opportunities. Youth Entrepreneur Programs: Summer Company, Starter Company, Futurpreneur Canada.</p> <p>http://www.windsorsexsmallbusiness.com</p> <p>Windsor: (519) 253.6900 / Essex: (519) 776-1116 / info@windsorsexsmallbusiness.com</p> <p>Sabrina DeMarco / sdemarco@windsorsexsmallbusiness.com</p>	■						■
Diversification									
EDC/CME	Enterprise Canada Network	<p>Network platform. Portal for export opportunities and links for information/support Canada's gateway to business, technology and innovation</p> <p>http://www.enterprisecanadanetwork.ca/</p>							

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MEDEI/Ontario Chamber of Commerce (OCC)/Fed Dev	Export Market Access	<ul style="list-style-type: none"> Provides up to 50% (max \$30,000) to assist companies to expand their export markets. Can apply for use in markets you are already in. Export Assessment (50% up to \$5000) & Hiring Export Manager (50% up to \$80,000 for companies that are 5 to 500 employees, 2 years in business and up to \$20 million dollars in revenue) www.exportaccess.ca Nancy Creighton / (519) 252-1704 / Nancy.creighton@ontario.ca	■	■	■				
Global Affairs Canada	CanExport	Up to 50% funding for export minimum project size = \$20k (\$10k support). Must be new market to company (no activity in last 2 years). Maximum company size 250 employees w/minimum revenues \$200k Max revenues \$50 million. <i>Global Affairs Canada</i> http://www.international.gc.ca/CanExport							
Workforce Development									
MTCU (Ministry of Training, Colleges and Universities)	Workforce WindsorEssex	Multi-sectoral board focusing on strategic planning and facilitating collaboration supporting workforce development in Windsor Essex. www.workforcewindsoressex.com Tanya Antoniw / (226) 674-3220 x851 / tantoniw@workforcewindsoressex.com						■	
Min. of Revenue	Co-operative Education Tax Credit	<ul style="list-style-type: none"> Refundable tax credit for businesses that employ post-secondary students enrolled in a qualifying program. Maximum credit is \$3,000 per placement. http://www.rev.gov.on.ca/en/credit/cetc/		■				■	

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MTCU (Ministry of Training, Colleges and Universities)	Literacy and Basic Skills	Companies can refer their employees to the following organization for literacy and basic skills training: Tri-County Literacy Network at 1-877-333-4833. http://www.tcu.gov.on.ca/eng/eopg/programs/lbs.html www.tcln.on.ca Andrea Dickinson (Tri-County Literacy Network) / (519) 355-1771		■				■	
Service Canada	Career Focus Program	Provides funding for employers to offer post-secondary graduates opportunities to obtain career-related work experience www.servicecanada.gc.ca/eng/epb/yi/yep/newprog/career.shtml 1-866-945-7342 Linda Chevalier / (519) 960-0599 / linda.chevalier@servicecanada.gc.ca		■				■	
Service Canada	Employment Insurance Worksharing Program	Work-Sharing is an adjustment program designed to help employers and workers avoid temporary layoffs when there is a reduction in the normal level of business activity. Work-Sharing Agreements must be agreed upon by both employee and employer representatives, and approved by Service Canada. http://www.servicecanada.gc.ca/eng/work_sharing/index.shtml Vivian Whaley / 1-866-945-7342 / (519) 398-0203 / viv.whaley@servicecanada.gc.ca		■					
Service Canada	Canada Summer Jobs (CSJ)	Helps small business (less than 50 employees) to create jobs for students during the summer months. Application period is in January. Apply online. http://www.servicecanada.gc.ca/eng/epb/yi/yep/programs/scpp.shtml 1-866-945-7342		■					

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MTCU	Youth Job Connection Summer	High school student aged 15 to 18, who faces challenges such as poverty, homelessness, a disability or mental health issue, you can get a summer job with paid training and help returning to school when job ends. Local Employment Ontario Service Providers: College Boreal (519) 988-1766 (Forest Glade) (519) 253-1525 (Downtown)/ St. Clair College Employment Centre (519) 736-2827 (Amherstburg) (519) 253-4461 (Windsor)/ South Essex Community Council (519) 326-1873 (Leamington) (519) 733-5784 (Windsor & Kingsville)						■	
MTCU	Youth Job Link	If you're between 15 and 29 years old, you can get information and help connecting with employers for job opportunities that match your skills and interests. You can also learn more about career exploration, career management, job search and workplace readiness. Local Employment Ontario Service Providers: College Boreal (519) 988-1766 (Forest Glade) (519) 253-1525 (Downtown)/ St. Clair College Employment Centre (519) 736-2827 (Amherstburg) (519) 253-4461 (Windsor)/ South Essex Community Council (519) 326-1873 (Leamington) (519) 733-5784 (Windsor & Kingsville)						■	
Service Canada	Labour Market Information Website	Website compiling labour market information that will assist in recruiting, relocation, employee skill development, and employee compensation: www.workingincanada.gc.ca						■	
Service Canada	Skills Link Program	Provides funding for organizations to help youth (ages 15-30) facing barriers to employment develop the skills, knowledge, and work experience they need to participate and succeed in the job market. In turn, employers (for profit and non-profit) may receive financial assistance to cover the costs associated with providing employment services and individualized, integrated support to youth. http://www.servicecanada.gc.ca/eng/epb/yi/yep/newprog/skillslink.shtml 1-866-945-7342 Linda Chevalier / (519) 960-0599 / linda.chevalier@servicecanada.gc.ca		■				■	

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Service Canada	Opportunities Fund	<p>Provides financial help, through a contribution for employment services to people with disabilities. Services may be provided directly to individuals or through organizations. The financial help may cover a range of expenses that are incurred directly as a result of employment or training. Individual participants may receive support toward certain other expenses, such as tuition, commuting and care for their dependants. Funds may also be provided to cover the costs of special arrangements or devices to accommodate a person with a disability.</p> <p>http://www.servicecanada.gc.ca/eng/of/ 1-866-945-7342</p> <p>Linda Chevalier linda.chevalier@servicecanada.gc.ca (519) 960-0599</p>		■					
MTCU (Ministry of Training, Colleges and Universities)	Employment Ontario - Employment Services Network	<p>Information about training programs, wage incentives and other recruitment support is provided at the Employment Ontario Network website. These organizations facilitate apprenticeships by providing signing and completion incentives.</p> <p>http://www.tcu.gov.on.ca/eng/employmentontario/</p> <p>Local Employment Ontario Service Providers:</p> <p>City of Windsor Employment and Training Services (519) 977-6444 / College Boreal (519) 988-1766/ Greater Essex County District School Board (519) 971-9698 (Windsor) (519) 326-0513 (Leamington) (519) 776-8711(Essex) (519) 733-6396 (Kingsville)/ New Canadians' Centre of Excellence Inc. (519) 258-4076 (Windsor) (519) 326-6224 (Leamington)/ St. Clair College Employment Centre (519) 736-2827 (Amherstburg) (519) 253-4461 (Windsor)/ South Essex Community Council (519) 326-1873 (Leamington) (519) 733-5784 (Windsor & Kingsville), Unemployed Help Centre of Windsor- (519) 944-4900 (Windsor & Belle River) / Women's Enterprise Skills Training of Windsor (519) 256-6621 Windsor Women Working With Immigrant Women (519) 973-5588 (Downtown)/(519) 915-5588 (East End)</p>		■				■	
MTCU (Ministry of Training, Colleges and Universities)	Canada Ontario Jobs Grant	<p>The Canada-Ontario Job Grant will fund, on average, two thirds of a worker's eligible training costs, to a maximum of \$10,000. Employers contribute the remaining costs, and employ the worker they train. The program helps businesses connect with the workers to train. Apply now at www.ontario.ca/employeetraining/</p> <p>1-800-387-5656</p> <p>Program guidelines: www.eopg.ca</p>							

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FedDev/Yves Landry Foundation	Achieving Innovation and Manufacturing Excellence (AIME) Global	Training support offered by the Yves Landry Foundation to upgrade the skills of people working for small and medium-sized manufacturing companies (10-1,000 employees), and help manufacturers find creative and innovative solutions to improve their productivity and diversify their products. The AIME Global program contributes up to 50 % of eligible project costs to a maximum of \$50,000 per business. (25% for previous recipients). Details can be found at: http://www.yveslandryfoundation.com/programs/aime-initiative/aime-global/aime-global-english/		■				■	
MCSS (Ministry of Community Social Services)	Ontario Works Employer Incentives	Employer partnership linked with WEEDC. Pre-employment and on the job training, employment-related expenses, and job matching with employer. http://www.citywindsor.ca/residents/socialservices-/Ontario-Works/Looking-For-Work/Pages/Letter-For-Employers.aspx/ John Marrocco / (519) 255-5200 x5361 / jmarrocco@city.windsor.on.ca		■				■	

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MTCU (Ministry of Training, Colleges and Universities)	Apprenticeship Training Tax Credit	TCU offsets training costs for employers who train to standard. Provides a standard for hiring employers. Consultants market employer advantage in participating in apprenticeship, providing program info and advice. Can provide up to \$5,000/year for 3 years/apprentice regardless of employee's age/time within company. http://www.tcu.gov.on.ca/eng/employers/taxcredit.html Linda Gabriele / (519) 973-1411 (Main line)	■	■				■	
MTCU (Ministry of Training, Colleges and Universities)	Apprenticeship Completion Employer Bonus	The Apprenticeship Completion bonus is a taxable grant of \$1000.00 to employers or sponsors whose apprentices complete an apprenticeship program in any trade. www.tcu.gov.on.ca/eng/employmentontario/employers/appr_completion.html Linda Gabriele / (519) 973-1411 (Main line)		■				■	
MTCU (Ministry of Training, Colleges and Universities)	Ontario Youth Apprenticeship (OYAP)	School-to-work transition program available to students in Grades 11 and 12. Students earn cooperative education credits through work placements in skilled trades. Screening and hiring at no cost to employer. http://www.tcu.gov.on.ca/eng/apprentices/oyap.html Linda Gabriele / (519) 973-1411 (Main line)						■	
MTCU (Ministry of Training, Colleges and Universities)	Loans for Tools Program	Provides apprentice with financial assistance to purchase tools. http://www.tcu.gov.on.ca/eng/training/apprenticeship/loantool.html Linda Gabriele / (519) 973-1411 (Main line)		■				■	
Federal (CRA)	Apprenticeship Job Creation Tax Credit	Provides eligible employers with credit up to a maximum \$2,000 per year per apprentice for red seal designated apprenticeships (10% of salary). http://www.cra-arc.gc.ca/tx/ndvds/tpcs/ncm-tx/rtrm/cmpltng/ddctns/lns409-485/412/jctc-eng.html Linda Gabriele / (519) 973-1411 (Main line)		■				■	

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Capitalization and Financing									
Fed Dev	Southern Ontario Fund for Investment in Innovation (SOFII)	Loans of \$150,000 to \$500,000 are available to support such growth activities as: <ul style="list-style-type: none"> Late stage commercialization; New product or service development; New applications or market or Development or implementation of new processes or technologies. http://www.sofii.ca David Penton / (519) 752-4636 / david@wocfdca.com Linda Scott / (519) 776-4611 / lscott@EC-businessresourcecentre.ca	■	■					
BDC (Business Development Canada)	Business Development Bank of Canada	BDC offers financial and consulting services with particular focus on emerging and exporting sectors of the economy as well as business management training and business planning. <ul style="list-style-type: none"> Market Xpansion loan (\$250,000 maximum) for global market expansions. Provides flexible financing options. https://www.bdc.ca/en/financing/business-loans/pages/expansion-loan.aspx Scott Defoe / (519) 257-6804 / scott.defoe@bdc.ca	■	■	■				
Fed Dev Ontario	Community Futures Development Corp.	Community based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Provides loans to small businesses in rural communities up to \$250,000 (new on exceptional basis) for equipment, inventory, working capital, etc. Our area is supported by Essex CFDC. http://ec-businessresourcecentre.ca Linda Scott / (519) 776-4611 x12 / lscott@EC-businessresourcecentre.ca	■	■			■		■
Federal – Canadian Crown Corporation	Export Development Canada	Crown corporation that supports and develops, directly or indirectly, Canada's export trade and Canadian capacity to engage in that trade and to respond international business opportunities. The majority of clients are small business. EDC provides insurance and financial services, bonding products, and small business solutions to Canadian exporters and investors, EDC also provides online credit risk management tools. Services include export financing to customers, receivable insurance and due http://www.edc.ca Dave Offenbacher / (519) 974-7674 / doffenbacher@edc.ca	■	■	■				■

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
		Additional Information / Local Contact (where applicable)							
Industry Canada	Small Business Financing Program	Loan available from any chartered bank for companies with less than \$10 M. in revenues for capital acquisition. Up to \$350 K. (\$1M. for real estate) at prime + 3% www.ic.gc.ca/csbfp 1.866.959.1699	■	■					
Futurpreneur Canada	Futurpreneur	Loan of \$15,000 to start business for individuals age 18 to 39. Those who qualify can also apply for an additional \$30,000. Through the Futurepreneur-BDC Start-Up Financing Program. Sabrina Demarco / (519) 253-6900 / sdemarco@windsoressessexsmallbusiness.com Shannon Dyck / (519) 776-1116 / sdyck@windsoressessexsmallbusiness.com Tiffany Roschkow, Business Development Manager, troschkow@futurepreneur.ca		■					
MEDEI/MRI	Summer Company	Provides full-time students ages 15-29 an opportunity to start and run a summer business. Awards of up to \$3,000. Sandra Vasquez / (519) 253-6900 x2234 / svasquez@windsoressessexsmallbusiness.com		■					
ONE Network	Starter Company	Provides young people, ages 18-29, with the resources and knowledge they need to start and grow their business. Candidates may be eligible to receive up to \$5,000 to put towards their business, and must match funds worth 25% of the grant http://bacd.ca/starter-company/ WindsorEssex Small Business Centre Sandra Vasquez / (519) 253-6900 x2234 / svasquez@windsoressessexsmallbusiness.com							
FedDev	Investing in Business Growth and Productivity	Assists existing southern Ontario businesses to adopt new technologies that have the potential to improve productivity and expand their operations. For SME's – Small and Medium-sized Enterprises – Canadian/Southern Ontario, minimum 15 employees for new technologies, processes and related skills, business/market development and expansion, facilities improvement and expansion – 25% repayable contribution. 0% interest, flexible repayment terms. http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_01867.html Brent Court / (647) 262-6201 / Brent.Court@Canada.ca	■	■		■			

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
MEDEI	South Western Ontario Development Fund	<p>Up to 15% grant for job creation and investment, business stream investment min. \$500K/ 10 jobs created. Also small community pilot and regional stream.</p> <p>www.ontario.ca/southwesternfund</p> <p>Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca</p>	■	■					
FedDev	CME Smart	<p>SMART Advanced Technologies for Global Growth:</p> <ol style="list-style-type: none"> 1. Advanced Technology Assessments – 50% up to \$15k 2. Advanced Technology Adaptation/Adoption projects 35% up to \$100k <p>http://cme-smart.ca</p> <p>Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca</p>							

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		Additional Information / Local Contact (where applicable)							
Industry Canada	Automotive Supplier Innovation Program (ASIP)	The program funds innovative product or process development activities at the demonstration and/or prototyping stage targeted at the automotive sector in Canada. Priority for funding is given to small and medium-size enterprises (firms with fewer than 500 employees globally or global revenues of less than \$1 billion). Larger firms are eligible, but must partner with at least one Canadian-based small and medium-sized enterprise. Each company is eligible to receive up to \$10 million over the term of the Program. The Program will fund up to 50 percent of the total eligible costs of a project. the Automotive Supplier Innovation http://www.ic.gc.ca/eic/site/auto-auto.nsf/eng/h_am02377.html Liana Daltoe / (519) 562-8492 / liana.daltoe@canada.ca							
MEDEI/OMAF RA	Jobs and Prosperity Fund	3 streams: New Economy Stream, Food and Beverage Growth Fund and Strategic Partnerships Stream, minimum project size is \$5 M for F&BGF, 10 M for NES and SPS. http://www.ontario.ca/business-and-economy/jobs-and-prosperity-fund Nancy Creighton / (519) 252-1704 / nancy.creighton@ontario.ca							
Networking Opportunities for Local Employers									
		The Industry Roundtable: Meets every second Thursday at WFCU 8:00 AM. For more information, contact Ed Roach (519) 324-9536.					■		
		Biz X Mixer: Meets monthly every second Tuesday at various locations across Windsor. Admission is \$10 and includes mixer games, door prizes, back stage tours and much much more. For more details: http://www.bizxmagazine.com/					■		
		The WindsorEssex Circle: Meets monthly at various locations across Windsor. Frank Abbruzzese / (519) 944-6009 / frank@alphakor.com					■		

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
Various Organizations	Networking Opportunities for Local Employers	<p>Additional Information / Local Contact (where applicable)</p> <p>Windsor-Essex Regional Chamber of Commerce After Business: If you have never attended an “After Business” event, you are missing a great marketing opportunity. Each of these mini trade shows are planned by the After Business Committee to give you an affordable, first class, networking opportunity in a social setting. Each event, held at a member location, has ample exhibit space available, giving you the chance to promote your products and services and introduce any new product line you may want to publicize in person. For more information call (519) 893-6260 or visit: www.windsorchamber.org</p>					■		
		<p>The Women’s Economic Forum (City): Meets monthly every 4th Tuesday at the Other Place Catering & Reception Centre. The Women’s Economic Forum brings women together to promote and foster their connections in order to grow their businesses and professions. For more information visit: http://womenseconomicforum.com/</p>					■		
		<p>Link Networking - create an opportunity to connect Leaders in our community, inspire growth, network with business women to gain knowledge for success. memberatlarge1@linknetworking.link</p>					■		
		<p>Windsor Women Accelerate – Consult Downtown Windsor Accelerator for further details and times.</p>					■		
		<p>Windsor Soup – Help creative projects in Windsor_Essex gain micro-granting through a public dinner. http://pathwaytopotential.ca/windsor-soup/</p>					■		

Min./Agency	Program	Purpose	Additional Information / Local Contact (where applicable)	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
				Local Contact Listing						
Program Contact	Name	Organization	Email	Phone Number						
Regional	Marion Fantetti	WindsorEssex Economic Development Corporation	mfantetti@choosewindsoressex.com	(519) 255.9200						
Regional	Lee McGrath		lmgrath@choosewindsoressex.com	(519) 255-9200						
Regional	Wendy Stark		Wstark@choosewindsoressex.com	(519) 255.9200						
Regional	Adam Castle		acastle@choosewindsoressex.com	(226) 347-0999						
Regional	Sabrina DeMarco	Windsor Essex Small Business Enterprise Centre	sdemarco@windsoressexsmallbusiness.com	(519) 253-6900						
Regional	Bruno Ierullo	City of Windsor/County of Essex Social Services	bierullo@city.windsor.on.ca	(519) 255.5200 ext. 5257						
Regional	John Marrocco		jmarrocco@city.windsor.on.ca	(519) 255-5200 ext. 5361						
Regional	Linda Scott	Business Resource Centre	lscott@EC-businessresourcecentre.ca	(519) 776.4611 ex 12						
Regional	Marco Fiori	WEtech Alliance	mfiori@wetech-alliance.com	(519) 997-2857						
Regional	Ann Miskovsky	Town of Essex – Economic Development	amiskovsky@essex.ca							
Regional	Jeanine Lassaline-Berglund	Municipality of Leamington – Economic Development	jlberglund@leamington.ca	(519) 326-5761 ext. 1601						
Regional	Tanya Antoniw	Workforce WindsorEssex	tantoniw@workforcewindsoressex.com	(519) 255-6545 ext 6945						
Provincial	John Alexander	Ministry of Training Colleges and Universities (TCU)	John.alexander@ontario.ca	(519) 972-6892						
Provincial	Alicia Summerfield		Alicia.summerfield@ontario.ca	(519) 972.8693						
Provincial	Linda Gabriele		Linda.gabriele2@ontario.ca	(519) 973.1411						
Provincial	Raed Kadri	Ontario Centres of Excellence	raed.kadri@oce-ontario.org	(519) 253.3000 ext. 4183						
Provincial	Nancy Creighton	Ministry of Economic Development, Employment and Infrastructure / Ministry of Research and Innovation	Nancy.creighton@ontario.ca	(519) 252.1704						
Federal	Liana Daltoe	Industry Canada	Liana.daltoe@canada.ca	(519) 562-8492						
Federal	Vladimir Franjo	National Research Council	vladimir.franjo@nrc.gc.ca	(519) 971-2015						
Federal	Rob Whent		robert.whent@nrc-cnrc.gc.ca	(519) 972-2021						
Federal	Millan Yeung		millan.yeung@nrc-cnrc.gc.ca	(519) 430-7045						

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Additional Information / Local Contact (where applicable)									
Federal	Edward Wang	Global Affairs	Edward.wang@international.gc.ca		(416) 973-5053				
Federal	Sebastien Roy	Canadian Consulate Detroit	Sebastien.d.roy@international.gc.ca						
Federal	Stephen Colley	Federal Economic Development Agency for Southern Ontario	stephen.colley@feddevontario.gc.ca		(519) 571-6653				
Federal	Linda Chevalier	Service Canada	linda.chevalier@servicecanada.gc.ca		(519) 560-2535				
Federal	Katie Facecchia	Mitacs Inc.	kfacecchia@mitacs.ca		(519) 560-1582				